

# QUALIFICATIONS OF CHARLES A. BISSELL, MAI, CRE



Charles A. Bissell, MAI, CRE  
National Practice Leader  
Integra Realty Resources  
Seniors Housing & Health Care  
Specialty Practice  
12750 Merit Drive, Suite 801  
Dallas, TX 75251  
972.960.1222 ext. 102  
Fax: 972.960.2922  
[cbissell@irr.com](mailto:cbissell@irr.com)  
[www.irr.com](http://www.irr.com)  
[www.irrshhc.com](http://www.irrshhc.com)



## Experience

Mr. Bissell began his real estate career in 1985, working an agent representing sellers of commercial and investment properties in Northeast Tarrant County. He later worked with several independent real estate valuation and consulting firms, before co-founding LamBis Consulting in 1991. LamBis Consulting became part of Integra Realty Resources (IRR) in 1999.

Mr. Bissell serves as National Practice Leader of IRR's Seniors Housing & Health Care Specialty Practice. In this role, he directs valuation and consulting engagements related to a wide variety of seniors housing and health care properties, including nursing homes, assisted living facilities, independent living facilities, CCRCs, hospitals, ambulatory surgery centers, and medical office buildings. The Specialty Practice has conducted market studies and valuations in 50 states, the District of Columbia, and Canada. IRR's Seniors Housing & Health Care Specialty Practice provided valuation or consulting services on more than 2,500 seniors housing and health care assets in the 2005-2008 period. Mr. Bissell also provides advisory services to owners and developers of seniors housing and health care properties, including asset disposition and purchase due diligence. He has been involved in the brokerage of more than \$280 million of seniors housing assets.

Mr. Bissell has testified as an Expert Witness in various district and federal courts.

## Education, Designations, Licenses and Certifications

- Bachelor's degree in Finance, Dallas Baptist University
- Awarded the MAI designation by the Appraisal Institute in 1992
- Awarded the CRE designation by the Counselors of Real Estate in 2000
- Licensed Real Estate Broker in the State of Texas
- State Certified General Appraiser in multiple states including Texas & California

## Articles and Speeches (Partial List)

- "Seniors Housing Overview" Viewpoint 2001, 2002, 2003, 2004 and 2010
- Co-Moderator "Valuation Roundtable", 2003, 2005, and 2007 Spring Conference of the American Seniors Housing Association.
- "Valuing Non-Stabilized Seniors Housing Assets"; 2003 NIC Conference
- "Market Demand & Appraisal Issues – Assisted Living", presented to the Texas Association of Appraisal Districts, January, 2007
- "Appraiser's Perspective on Section 232/LEAN Processing and Valuation of Senior Housing Assets", presented at the 2009 Annual Convention of the Texas Health Care Association
- Presentations to various lenders and investors, including Fannie Mae, Freddie Mac, etc.

## Professional and Community Organizations

Mr. Bissell is a member of the Assisted Living Federation of America, the American Seniors Housing Association (Advisory Committee Member), the Real Estate Council, the Appraisal Institute, and the Counselors of Real Estate. In addition, he is involved with a number of non-profit organizations including the Habitat for Humanity. He served as Board President for Dallas Area Habitat for Humanity in 1997 and was awarded the organization's "Habitat Hero" award in 2006. He has also served on Dallas Mayor Laura Miller's Homelessness Prevention Task Force. Currently, Mr. Bissell serves on the Board of Directors of Habitat for Humanity of Texas. He was also the 2007 Board Chairman of the Dallas/Fort Worth Chapter of the Counselors of Real Estate.