

# QUALIFICATIONS OF BRADFORD L. JOHNSON, MAI



Bradford L. Johnson, MAI  
National Practice Leader  
Integra Realty Resources  
Seniors Housing & Health Care  
Specialty Practice  
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## Experience

Mr. Johnson began his real estate career in 1971 as an eminent domain appraiser with several independent real estate valuation and consulting firms in Michigan, where he appraised wide variety of properties throughout the state before forming his own firm in 1981. He was later recruited to open the Tampa office of Pardue, Heid, Church, Smith and Waller in 1984, when he began his specialty in seniors housing and healthcare properties. In 1996, he formed Realty Valuation Advisors, Inc., which became part of Integra Realty Resources (IRR) in 2000.

Mr. Johnson serves as a National Practice Leader of IRR's Seniors Housing & Health Care Specialty Practice. In this role, he directs valuation and consulting engagements related to a wide variety of seniors housing and health care properties, including nursing homes, assisted living facilities, independent living facilities, CCRCs, hospitals, brain trauma and neurological rehabilitation facilities, ambulatory surgery centers, diagnostic imaging facilities, and medical office buildings. Mr. Johnson has supervised the completion of more than 1,000 market analysis and valuation assignments involving seniors housing and health care projects in 35 states, including portfolio engagements.

Mr. Johnson also has extensive experience in the analysis and valuation of conventional and affordable housing projects, including, multi-family, student housing, rental subdivisions, single room occupancy (SRO) and Native American housing projects. Specialized financing programs utilized for these projects include FNMA DUS, Freddie Mac, Low Income Housing Tax Credits, SAIL loans, HUD/MAP, FHA and USDA Section 538 programs.

## Education, Designations, Licenses and Certifications

- Bachelor's and Masters degrees in Resource Development and Land Use Planning, Michigan State University
- Awarded the MAI designation by the Appraisal Institute in 1987
- Licensed Real Estate Broker in the State of Florida
- State Certified General Appraiser in multiple states including Florida, Georgia and Michigan
- Testified at various Tax Adjustment Board hearings and Florida Tax Appeals Court.
- Qualified as an expert witness in Florida, Connecticut, and Michigan District and Circuit Courts, and U.S. Bankruptcy Courts.

## Articles and Speeches

- "What Is It Worth? – Valuation of Seniors Housing Properties" 1990 National Association of Senior Living Industries Annual Conference

## Professional and Community Organizations

Mr. Johnson is a member of the Assisted Living Federation of America, the American Seniors Housing Association (Advisory Committee Member), the Real Estate Investment Council, National and Florida Associations of Realtors and the Appraisal Institute. In addition, he is involved with a number of non-profit organizations including the United Methodist Church, Boy Scouts of America and Habitat for Humanity. He served as Chairman of the Cleveland Township Planning and Zoning Board in Michigan and is an Eagle Scout.